

Message Text

UNCLASSIFIED

PAGE 01 ABU DH 01318 170928Z

17

ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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R 170820Z MAY 76
FM AMEMBASSY ABU DHABI
TO SECSTATE WASHDC 4347
USDOC WASHDC

UNCLAS ABU DHABI 1318

FROM EMBASSY OFFICE DUBAI

E.O. 11652: NA
TAGS: BTIO, TC
SUBJ: DUBAI FIRM SEEKS U.S. COMPUTER AGENCY

1) EMBASSY OFFICE HAS BEEN APPROACHED BY GULF AND
WORLD TRADERS, DUBAI ABOUT POSSIBILITIES OF
REPRESENTING AMERICAN SUPPLIERS OF COMPUTERS AND
RELATED EQUIPMENT IN DBUAI. AT PRESENT ONLY U.S.
FIRM REPRESENTED HERE IS NCR.

2) GULF AND WORLD TRADERS IS VERY WELL-CONNECTED FIRM
FOR THIS LINE OF PRODUCTS. OWNERS ARE MEMBERS PROMINENT
DUBAI MERCHANT FAMILY. ONE BROTHER IS COMMANDER OF DUBAI
POLICE AND ANOTHER IS DIRECTOR OF HEALTH AND MEDICAL
SERVICES. BOTH OF THESE INSTITUTIONS HAVE PLANS TO
INSTALL COMPUTER EQUIPMENT IN THE NEAR FUTURE.

3. FIRMS INTERESTED IN FOLLOWING THIS LEAD SHOULD
DIRECTLY CONTACT MR. MOHAMMED ABU'L-HOWL OR DR. JUMA
ABU'L-HOWL, GULF AND WORLD TRADERS, PO BOX 1155, DUBAI,
UAE. TELEPHONE 61614-5. TELEX 6060 JADBA DB.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
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Draft Date: 17 MAY 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
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Margaret P. Grafeld
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Subject: DUBAI FIRM SEEKS U.S. COMPUTER AGENCY 1) EMBASSY OFFICE HAS BEEN APPROACHED BY GULF AND
TAGS: BTIO, TC
To: STATE
COM
Type: TE
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